

# Strategic Planning Excellence Transforming Vision into Actionable Roadmaps Training Course

#LD7187

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#### Introduction:

Organizations navigating complex challenges require a structured approach to chart their future. The British Training Center presents this comprehensive program, designed to equip professionals with the methodologies and tools needed to craft robust strategic plans. By blending theory with real-world application, this course addresses the growing demand for leaders who can translate ambiguity into clear, executable strategies.

# **Training Objectives and Impact:**

#### By the end of this program, participants will be able to:

- Develop a deep understanding of strategic planning frameworks and their practical applications.
- Conduct comprehensive environmental scans to identify opportunities and threats.
- Formulate clear, measurable organizational goals aligned with long-term vision.
- Design actionable implementation plans with defined timelines and responsibilities.
- Align team efforts and resources to ensure strategy execution.
- Evaluate and adapt strategies using performance metrics and feedback loops.
- Foster a culture of agility to respond to evolving market dynamics.

## **Targeted Competencies and Skills:**

- Strategic Thinking.
- Data-Driven Decision Making.
- Stakeholder Alignment.
- Risk Management.
- Leadership Communication.
- Change Management.

## **Target Audience:**

# This program is tailored for:

- Senior managers and department heads responsible for organizational strategy.
- Entrepreneurs and business owners aiming to scale operations strategically.
- Consultants advising clients on growth and transformation initiatives.
- Project managers overseeing strategy implementation.
- Government and NGO leaders driving policy or program development.

#### **Course Content:**

#### **Unit One - Foundations of Strategic Planning:**

- Defining strategic planning and its role in organizational success.
- Key differences between strategic, operational, and tactical planning.
- Historical evolution of strategic planning models.
- The importance of vision, mission, and core values.
- Common pitfalls in traditional planning approaches.
- Case study: Lessons from industry-leading strategies.

#### Unit Two - Environmental and Competitive Analysis:

- Tools for external analysis: PESTEL, Porter's Five Forces, and SWOT.
- Assessing market trends, customer needs, and competitor behavior.
- Internal resource and capability audits (VRIO framework).
- Identifying critical success factors and barriers.
- Scenario planning for uncertain environments.
- Workshop: Building a situational analysis report.

#### **Unit Three - Strategy Formulation and Goal Setting:**

- Prioritizing strategic initiatives using the Eisenhower Matrix.
- Crafting SMART objectives and KPIs.
- Aligning strategies with stakeholder expectations.
- Balancing short-term wins with long-term sustainability.
- Leveraging innovation and disruptive thinking.
- Group activity: Drafting a strategic roadmap.

# **Unit Four - Strategy Implementation and Execution:**

- Translating strategy into actionable projects and workflows.
- Resource allocation: Budgeting, staffing, and technology.
- Creating accountability through RACI matrices.
- Communication strategies to secure buy-in across teams.
- Monitoring progress with dashboards and milestones.
- Role-play: Overcoming resistance during execution.

# **Unit Five - Sustaining Strategic Success:**

- Establishing feedback mechanisms for continuous improvement.
- Adapting strategies to geopolitical, economic, and technological shifts.
- Crisis management and contingency planning.
- Cultivating a learning organization through post-implementation reviews.
- Leadership's role in maintaining strategic momentum.
- Final project: Revising a strategy based on simulated disruptions.